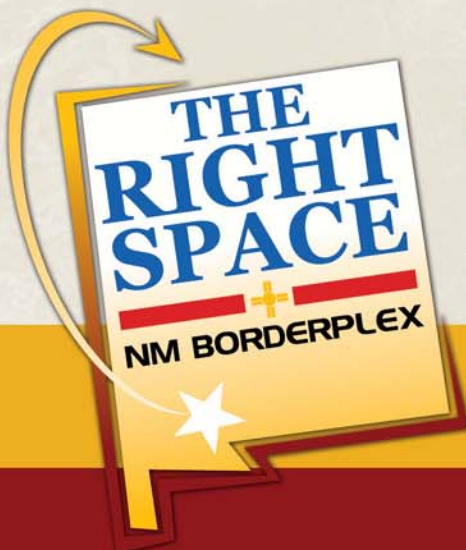


Borderplex Business Resource Guide

Prepared by
Mesilla Valley Economic Development Alliance
(MVEDA)



A NEW DIMENSION IN BUSINESS

MVEDA MISSION

The Business Resource Guide is a comprehensive directory of a wide variety of business support services available in the New Mexico Borderplex. It is designed to assist new and existing businesses in accessing the information needed to make sound business decisions.

The Mesilla Valley Economic Development Alliance (MVEDA) is a public/private sector economic development partnership that serves Dona Ana County in the New Mexico Borderplex. We are committed to providing premium economic development services, without charge, to all qualified economic-base employers seeking our assistance. Our core mission is to grow the wealth of Dona Ana County through the creation of economic based job opportunities for its residents.

Our professional team will assist you with:

- Finding the RIGHT space
- Finding the RIGHT employees
- Finding the RIGHT incentives and financing
- Providing the RIGHT information
- Meeting the RIGHT people

The guide includes basic contact information for the various service providers. MVEDA strives to be a one-stop shop for business development activities. Our professional team will be happy to assist in connecting you to the proper contact based on your specific needs. Please give us a call at (575) 525-2852 or toll free at (800) 523-6833.

Davin Lopez, President & CEO – davin@mveda.com

Fred Shepherd, Business Development Manager – fred@mveda.com

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BUSINESS RESOURCE GUIDE

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GENERAL BUSINESS ASSISTANCE

STARTING A BUSINESS

CITY OF LAS CRUCES

Business License Registration

The Community Development Department administers the processing and issuance of business registrations and licensing for any type of business activity within the city. This includes commercial enterprises, restaurants, home occupations, and temporary businesses such as firework stands, seasonal sales and special events.

www.las-cruces.org/cd/bus_reg-license/bus_reg-default.shtm

700 North Main Street Las Cruces, NM 88001

(575) 541-2287

Permits & Inspections

The Community Development Department's Permitting and Inspection Section offers the following services to assist you in obtaining valuable information about the permit, construction and inspection process.

www.las-cruces.org/cd/permits_default.shtm

700 North Main Street, Las Cruces, NM 88001

(575) 528-3222

Planning & Zoning

The Community Development Department addresses all zoning issues for the City from initial zoning requests to special use permits. The Zoning Administrators provide a variety of services involving initial zoning, zone change requests, statements of zoning, special use permits, planned unit developments, Nonconforming Use Certificates and variances.

www.las-cruces.org/cd/planning-zoning/zoning_default.shtm

700 North Main Street Las Cruces, NM 88001

(575) 528-3049

CITY OF SUNLAND PARK

Community Development

The Sunland Park Community Development office manages business registrations, licensing, permits, and inspections for the City of Sunland Park.

www.cityofsunlandpark.org

1000 McNutt Suite G, Sunland Park, NM

(575) 589-3631

VILLAGE OF HATCH

Codes Department

The Hatch Codes Department administers permitting and inspections for all businesses within the Village of Hatch.

www.villageofhatch.org

5 Chile Capital Lane, Hatch, NM

(575) 267-3021

MVEDA Thanks Our Double Platinum Partners
El Paso Electric
First Community Bank

TOWN OF MESILLA

Community Development

www.mesilla-nm.org

2231 Avenida de Mesilla, Mesilla, NM 88046

(575) 524-3262 ext. 104

DONA ANA COUNTY

Business License Registration

New businesses within the county must register with the County Clerk's office before engaging in business.

www.donaanacounty.org/clerk/business

845 N. Motel Blvd., Las Cruces, NM 88007

(575) 647-7421

Planning & Zoning

Providing basic infrastructure, maintenance and protection of the county's resources are Planning and Development's top priorities. This office provides information on obtaining permits and inspections for both commercial and residential construction, electrical, plumbing and mechanical permits and inspections, as well as mobile home installation permits.

www.donaanacounty.org/development

845 N. Motel Blvd., Las Cruces, NM 88007

(575) 647-7350

NEW MEXICO

Business License Registration

The Corporations Bureau of the New Mexico Public Regulation Commission ensure industry compliance by issuing certificates of incorporation/authority, overseeing the organization and registration of limited liability companies, and verifying the completeness and accuracy of related charter documents.

www.nmprc.state.nm.us/cb.htm

1120 Paseo De Peralta, Santa Fe, NM 87504

(888) 427-5772

New Mexico Taxation and Revenue Department

All businesses operating in New Mexico must register with the New Mexico Taxation and Revenue Department.

www.tax.state.nm.us

2540 El Paseo, Bldg. #2, Las Cruces, NM 88001

(575) 524-6225

New Mexico Regulation & Licensing Department

www.rld.state.nm.us

2550 Cerrillos Road, Santa Fe, NM 87505

(505) 476-4500

BUSINESS ASSISTANCE PROGRAM OFFICES

Arrowhead Center

Arrowhead Center is a one stop shop for economic development at New Mexico State University. Its programs and services include the Entrepreneurship Institute, the Business and Research Park, and the Business and Technology Incubators.

www.arrowheadcenter.nmsu.edu

PO Box 30001, Las Cruces, NM 88003

(575) 646-1434

Bi-National Sustainability Laboratory (BNSL)

The BNSL is a bi-national non-profit organization that creates and promotes technology-based businesses on the U.S.-Mexico border be they start-ups, small & medium sized businesses, or large well-established companies.

www.bnsl.org

2660 Airport Rd., Ste 1100, Santa Teresa, NM 88008

(575) 589-4989

Downtown Las Cruces Partnership

Downtown Las Cruces Partnership works closely with business and property owners, city government and interested individuals to plan and design improvements in Downtown Las Cruces.

www.downtownlascrucespartnership.org

138 S. Water, Las Cruces, NM 88001

(575) 525-1955

IMPACT-NM Business Growth Services

IMPACT-NM works with promising companies throughout New Mexico to help them create the strategies, master the skills, and acquire the outside resources they need to prosper.

www.nmccap.org/Business_Services

1115 S Camino del Pueblo, Bernalillo, NM 87004

(505) 924-2820

International Business Accelerator

The International Business Accelerator (IBA) is a one-stop shop of resources for New Mexican businesses and individuals wishing to introduce their product or service into the global market. The IBA offers educational programs on how to export/import, an online resource guide of international trade materials, and an electronic database of international trade leads/joint venture opportunities.

www.nmiba.com

113 Sundance Court, Santa Teresa, NM 88008

(575) 589-2200

Manufacturing Technology and Engineering Center (M-TEC)

M-TEC provides technical assistance, outreach, training and engineering extension services throughout the State of New Mexico.

mtec.nmsu.edu

Engineering Complex III, Rm 269, Espina St & Stewart St., Las Cruces, NM 88003

(575) 646-3065

NMSU Cooperative Extension Service

The Mission of the community resource and economic development program of the NMSU-CES is to promote and support the economic development of New Mexico's diverse communities.

www.extension.nmsu.edu/index.html

530 N. Church St., Las Cruces, NM 88001

(575) 646-3015

New Mexico Border Authority

The New Mexico Border Authority is the state agency overseeing development and promotion of our International Ports of Entry (POE) located at Santa Teresa, Columbus and Antelope Wells.

www.nmborder.com

221 Pete V Domenici Hwy, Santa Teresa, NM 88008

(575) 589-6501

New Mexico Manufacturing Extension Partnership

New Mexico Manufacturing Extension Partnership (New Mexico MEP) is part of a national network which provides technical and business resources to manufacturers who are prepared to expand their capabilities and increase profitability.

www.newmexicomep.org

4501 Indian School Rd. Suite 202, Albuquerque, NM 87110

(575) 624-2647

MVEDA Thanks Our Platinum Partners

Citizens Bank of Las Cruces

MountainView Regional Medical Center

Las Cruces Forum

Union Pacific Railroad

Memorial Medical Center

Wells Fargo Bank NM

New Mexico Office of Mexican Affairs (OMA)

The OMA serves as the State's governmental authority for Trade and Policy issues as they relate to the Republic of Mexico. We offer a variety of services and support for New Mexico companies to develop trade opportunities.

<http://gonm.biz/businessAssistance/businessMexico/mexicanAffairs/index.html>

1100 St. Francis Drive, Santa Fe, NM 87505

(505) 827-0265

New Mexico Small Business Assistance (NMSBA) Program

The NMSBA provides access to the unique expertise and capabilities at Los Alamos and Sandia National Laboratories to New Mexico small businesses facing technical or business challenges. NMSBA technical assistance projects are provided at no cost to the small businesses.

www.NMSBAprogram.org

SCORE

Our Counselors meet with clients who operate small businesses or who are interested in starting a new business. We serve our clients in face to face counseling sessions, over the Internet and in seminars. All of our services are offered at no cost the client.

www.scorelascruces.org

505 S. Main Street, Las Cruces, NM 88001

(575) 523-5627

Small Business Development Center (SBDC)

The SBDC at New Mexico State University offers free workshops and quality counseling and guidance for business owners, prospective owners, and managers.

www.dabcc.nmsu.edu/sbdc

2345 East Nevada Avenue, Las Cruces, NM 88001

(575) 527-7676

Space Alliance Technology Outreach Program (SATOP)

SATOP strives to transfer the knowledge and technology of the space program to small businesses. Any type of small business is encouraged to submit a technical challenge to SATOP. If SATOP is able to assist, the small business is provided with up to 40 hours of FREE technical assistance from a scientist or engineer in the Space Program.

www.spacetechsolutions.com

2209 Miguel Chavez Road, Suite C, Santa Fe, NM 87505

(505) 428-7762

CHAMBERS OF COMMERCE & BUSINESS DEVELOPMENT ORGANIZATIONS

Anthony Chamber of Commerce

Proudly serving the communities of Anthony, New Mexico; Anthony, Texas; Vinton, Texas and the surrounding areas.

www.anthonychamberofcommerce.com

121 N. Main St., Anthony, NM 88021

(575) 882-5222

The Greater Las Cruces Chamber of Commerce

Whether you are an established Las Cruces business or are considering relocation, the Greater Las Cruces Chamber of Commerce is the principal advocate for businesses in Las Cruces and Dona Ana County.

www.lascruces.org

760 W. Picacho Ave., Las Cruces, NM 88005

(575) 524-1968

Hatch Valley Chamber of Commerce

Hatch, New Mexico, is the Chile Capital of the World. The Hatch Valley Chamber of Commerce serves the Village of Hatch and seven unincorporated communities with a combined population of 5,000 people.

www.hatchchilefest.com

210 West Hall Street, Hatch, NM 87937

(575) 267-5050

The High Tech Consortium of Southern New Mexico

The High Tech Consortium of Southern New Mexico (HTC) is organized and operated as a volunteer, grassroots organization. The HTC provides leadership that fosters the retention and growth of technology in Southern New Mexico.

www.htcnm.com

PO Box 456, Las Cruces, NM 88004

(575) 524-4659

Hispano Chamber of Commerce de Las Cruces

We are here to serve and assist you in any way we can and especially to network with you about business, community issues, ideas, or any subject that will generate discussion about the present and future of Las Cruces.

www.hispanochamberdelascruces.org

3530 Foothills Road Suite E, Las Cruces, NM 88011

(575) 523-2681

BUSINESS & INDUSTRY RESEARCH

Border Region Modeling Project, University of Texas at El Paso

The Border Region Modeling Project is an independent research unit within the Department of Economics & Finance at the University of Texas at El Paso. Short-term cyclical forecasts are published every year during the fourth quarter. Long-term trend projections are published every year during the third quarter.

www.academics.utep.edu/Default.aspx?alias=academics.utep.edu/border

500 W University Ave., El Paso, TX 79968

(915) 747-7747

Bureau of Business and Economic Research (BBER), University of New Mexico

BBER at the University of New Mexico is committed to contributing to the understanding of economic and demographic issues in New Mexico by collecting and disseminating information, providing technical expertise, and analyzing and conducting applied research for a diverse constituency including community organizations, businesses, labor unions, government officials, academia, students and others.

www.bber.unm.edu

1919 Las Lomas NE, Albuquerque, NM 87106

(505) 277-2216

New Mexico Business Outlook, New Mexico State University

Each month's New Mexico Outlook includes articles summarizing the results of our latest business research. The emphasis will be on providing information that is of immediate use to you.

bbrs.nmsu.edu/nmbizoutlook/welcome.php

Box 30001, MSC 3CQ New Mexico State University, Las Cruces, NM 88003

(575) 646-5715

MVEDA Thanks Our Gold Partners

Advanced Care Hospital of SNM

Northrise Ventures

Century Bank

Rehabilitation Hospital of SNM

Comcast

RT Electric Inc

Las Cruces Sun-News

Verde Corporate Realty Services

UTILITIES

Anthony Water & Sanitation District

The Anthony Water and Sanitation District was organized to serve a public use and promote the health, safety, prosperity, security and general welfare of the inhabitants of the district.

www.anthonynewmexico.net

1155 N. 4th St., Anthony, NM 88021

(575) 882-3922

City of Las Cruces – Utilities Department

The Las Cruces Utilities Department administers service connections, billings and accounts for city natural gas, water, wastewater and solid waste utilities. They also provide these services for Rio Grande Natural Gas customers.

www.las-cruces.org/utilities

700 North Main Street., Las Cruces, NM 88001

(575) 541-2111

Comcast

Comcast Business Class offers services such as voice, high-speed internet, and TV. Ethernet network service, private lines, and dedicated internet are also available.

www.comcast.com

110 East Idaho Avenue, Las Cruces, NM 88005-3253

(575) 523-2531

Dona Ana County Utilities Office

Doña Ana County has undertaken an ambitious and far-reaching initiative to provide wastewater service to rural residents of the county.

www.donaanacounty.org/works/utilities

845 N. Motel Blvd., Las Cruces, NM 88007

(575) 647-7142

El Paso Electric

El Paso Electric generates & distributes electricity through an interconnected system to approximately 361,000 customers in the Rio Grande Valley in west Texas and southern New Mexico.

www.epelectric.com

201 N. Water St., Las Cruces, NM 88001

(575) 526-5555

New Mexico Gas Company

New Mexico Gas Company is proud to provide natural gas service to customers across most of New Mexico.

www.nmgco.com

826 S. Anthony Dr., Anthony, NM 88021

(888) 664-2726

Qwest

Customers coast-to-coast turn to Qwest's industry-leading national fiber-optic network and world-class customer service to meet their communications and entertainment needs. Qwest offers a full suite of network, data and voice services for small businesses, large businesses, government agencies and wholesale customers.

www.qwest.com

700 S Telshor Blvd., Las Cruces, NM 88011

(575) 532-8137

Sunland Park Water Department

Provider of water services to residents in Sunland Park.

www.sunlandpark-nm.org

1000 McNutt Rd., Sunland Park, NM 88063

(575) 589-2203

WEB-BASED RESOURCES

Business.gov: Starting a Business in New Mexico

The resources on this page explain the basic steps most business owners will need to take when starting or expanding a business in New Mexico.

www.business.gov/states/new-mexico/start.html

New Mexico.gov

A set of resources and links for anyone interested in employment, business, and economic growth in New Mexico.

www.newmexico.gov/business.php

New Mexico Business and Community Development Calendar (ED Calendar)

The New Mexico Business and Community Development Calendar is a collaborative, web-based calendar designed for quick reference to relevant business and community events and news happening throughout the state. Training, industry information, and networking events are on one web site.

www.edcalendar.org

New Mexico Small Business Development Center – Business Starting Out Guide

A guide to creating your own New Mexico business.

www.nmsbdc.org/BusinessStartingOutGuide.pdf

2345 E Nevada Ave., Ste 101, Las Cruces, NM 88001

(575) 527-7676

U.S. Small Business Administration (SBA)

Careful planning is fundamental to success. The Small Business Planner includes information and resources that will help you at any stage of the business lifecycle.

www.sba.gov/smallbusinessplanner

625 Silver SW Suite 320, Albuquerque, NM 87102

(800) 827-5722

FINANCING AND CAPITAL

ANGEL INVESTORS

Camino Real Angels

The Camino Real Angels provide opportunities where our members can realize excellent financial returns by investing in early-stage companies located in the Paso del Norte Region and by helping them obtain market leadership. The Camino Real Angels provide seed and early-stage capital in the range up to \$2M.

www.caminorealangels.com

(915) 629-6715

New Mexico Angels

New Mexico Angels invests in small and early-stage companies in New Mexico. Funding range: \$25,000 - \$500,000.

www.nmangels.com

1155 University Boulevard SE, Albuquerque, NM 87106

(505) 660-1046

MVEDA Thanks Our Silver Partners

Bank of the West

Jacobs Technology, Inc.

Las Cruces Machine & Manufacturing

BBVA Compass Bank

Jaynes Corporation

NAI 1st Valley Realty

First American Bank

La Posta de Mesilla

Pioneer Bank

Gerald A. Martin, LTD

Las Cruces Bulletin

Sapphire Energy

Hotel Encanto de Las Cruces

Steinborn & Associates Real Estate

Bi-National Sustainability Laboratory (BNSL)

The BNSL provides assistance to access funding from federal, state or local government sources (SBIR/STTR, RCIC, etc.), angel investors, or venture capitalists.

www.bnsl.org

2660 Airport Rd., Ste 1100, Santa Teresa, NM 88008

(575) 589-4989

New Mexico Economic Development Department - Financial Development Team (FDT)

FDT services include: financial packaging (Debt or Equity) and/or accessing capital; review and interpretation of company financial statements; in-depth financial analysis; and client consultations concerning all aspects of doing business. We assist in access to programs like Smart Money and New Market Tax Credits, and partner with several micro-lenders.

www.edd.state.nm.us/businessAssistance/financialAssistance

USDA Rural Development Business Loans and Grant Programs

The Business Program (BP) works in partnership with the private sector and the community-based organizations to provide financial assistance and business planning. BP helps fund projects that create or preserve quality jobs and/or promote a clean rural environment. The financial resources of BP are often leveraged with those of other public and private credit source lenders to meet business and credit needs in under-served areas. Recipients of these programs may include individuals, corporations, partnerships, cooperatives, public bodies, nonprofit corporations, Indian tribes, and private companies.

www.rurdev.usda.gov/ProgramsAndOpportunities.html

2507 N. Telshor, Ste. 3, Las Cruces, NM 88011

(575) 522-8775 ext. 4

MICRO-LENDERS

ACCION New Mexico • Arizona • Colorado

ACCION New Mexico • Arizona • Colorado is an award-winning nonprofit organization increases access to business credit, makes loans and provides training to help emerging and existing entrepreneurs realize their dreams.

www.accionnm.org

20 First Plaza NW, Suite 417, Albuquerque, NM 87102

(505) 243-8844

Enchantment Land Certified Development Company (ELCDC)

ELCDC is a non-profit organization licensed by the Small Business Administration to administer the SBA 504 Loan Program. The 504 provides long term fixed asset financing to small business concerns.

www.elcdc.com

1990 E. Lohman, Suite 123, Las Cruces, NM 88001

(575) 524-6830

Farm Service Agency

The Farm Service Agency specializes in low interest Farm & Ranch loans up to \$300,000. They lend for operating expenses, equipment and livestock purchases, and real estate purchases and improvements. Customers are typically those starting in the industry and those that have incurred financial setbacks and cannot get loans from commercial lenders.

www.fsa.usda.gov

2509 N. Telshor, Ste. B, Las Cruces, NM 88011

(575) 522-8775 ext. 2

The Loan Fund

The New Mexico Community Development Loan Fund is a private, tax-exempt organization that provides loans, training and business consulting to entrepreneurs, business owners and non-profit organizations throughout the state and the entire Navajo Nation. Funding range: \$5,000 - \$1 million

www.loanfund.org

423 Iron SW, Albuquerque, NM 87103

(505) 243-3196

Small Business Administration (Small Business Development Center)

The U.S. Small Business Administration offers a wide variety of loan programs. The SBA does offer some grant programs, these are generally designed to expand and enhance organizations that provide small business management, technical, or financial assistance, and generally support non-profit organizations, intermediary lending institutions, and state and local governments.

www.sba.gov/smallbusinessplanner/start/financestartup/SERV_GRANTRES.html

WESST

WESST provides small business loans for women and other entrepreneurs who encounter difficulty in obtaining financing. As a microlender, we specialize in financing viable businesses that don't meet the criteria of banks or other traditional lenders. Funding range: \$200 - \$50,000

www.wesst.org

2907 East Idaho, Suite A, Las Cruces, NM 88011

(575) 541-1583

VENTURE CAPITALISTS

Altira

At Altira, we're committed to building a future of efficient, sustainable energy by pioneering full-spectrum investments that will transform the energy sector.

www.altiragroup.com

1155 University Boulevard SE, Albuquerque, NM 87106

(505) 843-4250

Blue Sage Capital, LP

We partner with companies that have the potential to become market leaders. We target companies that enjoy high barriers to entry, weak competition, few close substitutes, limited supplier power and/or strong franchise value with customers. We target companies that are large enough to utilize a meaningful portion of our capital but too small to access either the public markets, large private equity firms or the institutional leveraged lending market.

www.bluesage.com

1155 University Boulevard SE, Albuquerque, NM 87106

(505) 843-4267

Coronado Ventures Forum (CVF)

Coronado Ventures Forum (CVF) was founded in response to the need in New Mexico to educate investors and entrepreneurs on the process of early-stage, private equity funding, and to provide a gathering point for these two communities to come together and network. No direct funding provided.

www.cvf-nm.org

190 Central Park Square, Los Alamos, NM 87544

(505) 662-0048

Cottonwood Technology Group

Cottonwood Technology Fund was founded to contribute to the Paso del Norte region running along the Rio Grande River from Los Alamos, New Mexico to El Paso, Texas, through engagement with the region's entrepreneurial community. Cottonwood Technology Group invests in seed and pre-seed opportunities in the technology commercialization sector.

www.cottonwoodtechnologygroup.com

4200 W. Jemez Rd, Suite 301, Los Alamos, NM 87544

(505) 412-8537

Epic Ventures

EPIC Ventures is a premier, early stage software and internet infrastructure venture firm which backs entrepreneurs and companies positioned to lead the information economy of tomorrow. We bring the collective operational and financial experience of our partnership, our world class advisors, and our extensive network of technology industry contacts to engage and ensure our portfolio's success.

www.epicvc.com

317 Commercial Street NE, Albuquerque, NM 87102

(505) 603-1720

Flywheel Ventures

Flywheel Ventures is a seed and early-stage venture capital firm focused on information technology and physical sciences ventures in the Southwest/Rockies region. Funding ranges from \$25,000 - \$3 million.

www.flywheelventures.com

9204 San Mateo NE, Albuquerque, NM 87113

(800) 750-7870

Fort Washington Capital Partners Group

Fort Washington Capital Partners Group (FW Capital) identifies direct co-investments in promising private companies and leverages its extensive relationships with industry specialist managers to access these opportunities. FW Capital typically invests \$250,000 to \$2 million in preferred equity securities alongside proven private equity co-investors.

www.fortwashington.com

263 Staab Street, Santa Fe, NM 87501

(505) 986-1552

International Venture Fund (IVF)

IVF is a seed and early stage equity provider with an investment focus on high growth rate business opportunities that have a global appeal and are based in its primary target markets of Arizona, Hawaii, New Mexico and Utah.

www.invencor.com

PO Box 7355, Menlo Park, CA 94026

(650) 330-1210

Mesa Capital

Mesa Capital Partners is an early-stage private equity firm with offices in New Mexico, Massachusetts and Colorado. We invest in high-potential small businesses in industries and geographic areas underserved by other capital providers. Early-stage private equity firm with funding range of \$500,000 and greater

www.mesacapitalpartners.us

1700 Paseo de Peralta Suite A, Santa Fe, NM 87501

(505) 428-2990

MVEDA Thanks Our Bronze Partners

Action Equipment Rental

GenCon Corporation

NewTec

Binns Construction & Realty

Ibarbo Consulting Group, LLC

Ortiz & Lopez, PLLC

Bohannon Huston, Inc.

IMA Realtors, Inc.

Pecos, LLC

Bright View Land Company

Insta-Copy Imaging

Picacho Mountain

Brownstein Hyatt Farber Schreck LLP

Las Cruces Association of Realtors

PicQuik Stores, Inc.

Builders Source Appliance Gallery

Manpower, Inc.

PNM Resources

Carlisle Energy Services LLC

Mathers Realty, Inc.

Premier Distributing

Clifford, Ross & Cooper, LLC

McGinley Construction

Smith & Aguirre Construction

Darden Law Firm

Moss Adams, LLP

Southwestern Abstract & Title

FirstLight Federal Credit Union

New Mexico Gas Company

Wal*Mart

New Mexico Community Capital

We provide equity capital and business growth services to qualifying businesses throughout New Mexico, particularly in under-invested areas. Funding range: initial investments of \$200,000 - \$750,000, and up to \$1,400,000.

www.nmccap.org

1115 S Camino del Pueblo, Bernalillo, NM 87004

(505) 924-2820

Psilos Group

Psilos Group Managers, LLC ("Psilos") is a venture capital firm focused on providing venture and growth capital to companies operating in the healthcare economy. Psilos invests in essential services, information technologies and medical technologies that rise to the challenges of the new and evolving healthcare economy.

www.psilos.com

100 N. Guadalupe Street, Suite 203, Santa Fe, NM 87501

(505) 995-8500

Red River Ventures

Red River Ventures is a Dallas-based private equity fund investing in privately-held growth companies, mainly in Texas and the Southwest. We partner with strong management teams and actively assist them in building successful and enduring businesses.

www.redriverventures.com

1155 University Blvd SE, Albuquerque, NM 87106

(505) 843-4275

Sandia Capital Partners, LLC

Sandia Capital Partners, LLC provides high level corporate finance advisory services, strategic insight, and investment capital to enable corporate clients to seize business opportunities, complete complex transactions and solve challenging corporate finance problems.

www.sandiacapital.com

317 Commercial NE, Albuquerque, NM 87102

(505) 938-6230

Sun Mountain Capital

Sun Mountain Capital is a private equity and venture capital investment firm that provides fund investment advisory services for public and private entities and as well as manages direct investment funds. Sun Mountain Capital has over \$500 million in private equity assets under management and advisement.

www.sunmountaincapital.com

301 Griffin Street, Santa Fe, NM 87501

(505) 954-5474

Technology Funding

Technology Funding is one of the largest managers of public venture capital funds in the United States. The firm has raised more than \$315 million in capital, financed more than 245 emerging growth companies, helped 61 companies go public and another 17 be acquired by larger firms, and managed 10 private funds and 11 public funds.

www.techfunding.com

460 St. Michael's Drive, Building 1000, Santa Fe, NM 87505

(505) 982-2200

Technology Ventures Corporation (TVC)

TVC helps startup companies that are developing technology from the national laboratories. Additionally, we look to research universities for commercialization opportunities.

www.techventures.org

1155 University Blvd. SE, Albuquerque, NM 87106

(505) 246-2882

V Spring Capital

vSpring is a traditional early-stage venture capital firm with over \$390 million of committed capital under management. Our primary areas of focus include enterprise software, networking and communications, security software, Internet, mobile computing, drug discovery, drug delivery, diagnostics, and medical devices, all markets where the firm has deep experience.

www.vspring.com

317 Commercial NE, Albuquerque, NM 87102

(505) 903-6740

Valley Ventures

Valley Ventures is an institutionally funded venture capital partnership with \$85 million under management. Our team of experienced venture capitalists and managers dedicated are to the achievement of superior investment returns. We also assist in strategic planning, management development, accessing key industry experts and advising on capital formation events.

www.valleyventures.com

1155 University Blvd. SE, Suite N219, Albuquerque, NM 87106

(505) 843-4054

Verge Fund

Verge Fund is a highly motivated venture capital fund that invests in seed-stage, high-growth ventures primarily in the technology sector, right here in the Southwest. This partnership focuses on opportunities at the earliest stages of their development, even if the business plan hasn't been fully built out. Funding range: \$100,000 - \$1 million.

www.vergefund.com

317 Commercial St. NE, Albuquerque, NM 87102

(505) 247-1038

Vestor Private Equity

Our purpose is to build successful businesses by combining inherently good business opportunities with talented, experienced, and motivated people and financial resources. We provide financial and human capital. Specialized expertise, broad business background, wisdom, and insight complement the management teams' talents, knowledge, and strategies.

www.vestor.com

607 Cerrillos Road, Suite D2, Santa Fe, New Mexico 87505

(505) 988-9100

TRADITIONAL LENDING INSTITUTIONS

1st New Mexico Bank

www.firstnewmexicobanklc.com

(575) 556-3000

Bank of America

www.bankofamerica.com

(575) 526-4481

Bank of the Rio Grande

www.bank-riogrande.com

(575) 525-8900

Bank of the Southwest

www.bankofsw.com

(575) 527-5498

Bank of the West

www.bankofthewest.com

(575) 527-6200

Bank'34

www.bank34online.com

(575) 521-8100

Century Bank

www.centurynetbank.com

(575) 521-2400

Citizens Bank of Las Cruces

www.citizenslc.com

(575) 647-4100

Compass Bank

www.bbvacompass.com

(575) 521-0000

Farm Credit of New Mexico

www.farmcreditnm.com

(575) 528-7100

First American Bank

www.1streadyonline.com

(575) 525-4230

First Community Bank

www.fcblnm.com/first

(575) 524-7748

First Federal Bank

www.1stfedbank.com

(575) 522-2664

First Light Federal Credit Union

www.firstlightcu.org

(575) 526-4401

First Savings Bank

www.firstsavingsbanks.com

(575) 521-7931

One Source Federal Credit Union

www.onesourcefcu.coop

(575) 523-1125

Pioneer Bank

www.pioneerbnk.com

(575) 532-7500

Washington Federal Savings

www.washingtongfederal.com

(575) 522-2664

Wells Fargo Bank

www.wellsfargo.com

(575) 526-7415

Western Heritage Bank

www.westernheritagebank.com

(575) 541-0058

White Sands Federal Credit Union

www.wsfcu.org

(575) 647-4580

Finance New Mexico

Offers a search tool to quickly find which funding organizations best meet your needs. Provides descriptions of organizations including types and stages of businesses they serve, funding style, funding range, applicant requirements, and resources provided.

www.financenewmexico.org/find_funding.html

New Mexico Access2Capital

New Mexico Community Capital's Access2Capital website is the comprehensive guide for entrepreneurs and small businesses seeking capital in New Mexico. This website is an adaptation of the initial concept created by Next Generation Economy, Inc. with contributing information and efforts from private equity, bankers and financing professionals.

www.accesstocapitalnm.org

New Mexico Venture Capital Association

The New Mexico Venture Capital Association was formed as a trade association for the venture capital and private equity firms that operate in the state of New Mexico. The association provides networking, education, and advocacy services for its member organizations.

www.nmvca.org

WORKFORCE

CAREER & PLACEMENT OFFICES

Dona Ana Community College: Career Placement & Cooperative Education Services

Career Placement Services provides a free service for connecting employers with job openings and students and alumni who are seeking employment. As an employer, you also have the opportunity to participate in our Cooperative Education (co-op) program.

www.dabcc.nmsu.edu/cps/for_employers.shtm

3400 South Espina St, Central Campus, Room 99, Las Cruces, NM 88003

(575) 527-7515

New Mexico Department of Workforce Solutions

Provides information for business owners on fair labor practices, workforce training, unemployment insurance taxes, necessary forms and posters, business start up checklists, and allows employers to post job openings.

www.dws.state.nm.us

226 S Alameda St, Las Cruces, NM 88005

(575) 524-6250

NMSU Career Services

Register with AggieTRAK to post job openings for the NMSU student workforce, attend career fairs to recruit candidates, and schedule interviews on campus.

www.careerservices.nmsu.edu

3024 Locust Street, Las Cruces, NM 88003

(575) 646-1631

Accountemps

Accountemps, a division of Robert Half International Inc., is the world's first and largest specialized temporary staffing company for accounting, finance and bookkeeping professionals.

www.accountemps.com

4100 Rio Bravo Street, Suite 303, El Paso, TX 79902

(800) 803-8367

DM Dickason Personnel Services

DM Dickason offers a wide range of personnel services including direct hire and career placement staffing, employee leasing, executive recruiting staffing, temporary employment, professional placement, human resources outsourcing, employee benefits administration, risk management and safety, and payroll services.

www.dmdickason.com

518 North Telshor Boulevard, Las Cruces, NM 88011

(575) 521-8700

itsQuest, Inc.

itsQuest is a professional staffing solutions company that focuses on matching the right prospective employees with the right employer. itsQuest provides online job listings.

www.itsquest.com

1990 East Lohman Avenue, Las Cruces, NM 88001

(575) 541-0020

Kelly Services

Kelly Services, Inc. is a leader in providing workforce solutions. Kelly offers a comprehensive array of outsourcing and consulting services as well as world-class staffing on a temporary, temp-to-hire and permanent placement basis. Serving clients around the globe, Kelly provides employment to 480,000 employees annually.

www.kellyservices.com

3831 East Lohman Avenue, Las Cruces, NM 88011

(575) 525-1232

Labor Ready

Labor Ready is a leading multinational source of dependable labor for companies in a variety of industries. We put people to work—and in the process, enable our customers to achieve greater business success.

www.laborready.com

980 N. Main, Las Cruces, NM 88001

(575) 647-9185

MVEDA Thanks Our Copper Partners

Arid Group, LLC

Dwyer & Stringham

Pat Campbell Insurance

Art Schobey Interactive

Enchantment Land Certified Development Co.

Primera Technologies

ASA Architects, PA

First New Mexico Bank of Las Cruces

Roadrunner Pecans

Bank'34

Hampton Inn & Suites El Paso

Spaceport America Consultants

Bank of the Rio Grande

Highland Enterprises

Staybridge Suites

Central Alarm

Holt-Babington-Mynatt-Martinez, PC

Sunland Nursery Co.

Chisholm's LLC

Jamie Stull Real Estate

Telstar Networks

Double Eagle Restaurant

Keiwit New Mexico Company

Wendell Hull & Associates

Megahertz Computer Consulting

Manpower

Manpower Inc. is a world leader in the employment services industry; creating and delivering services that enable its clients to win in the changing world of work. Manpower offers employers a range of services for the entire employment and business cycle including permanent, temporary and contract recruitment; employee assessment and selection; training; outplacement; outsourcing and consulting.

www.manpower.com

580 North Telshor Boulevard, Las Cruces, NM 88011

(575) 522-6028

Office Team

OfficeTeam, a division of Robert Half International, is the world's leading staffing service specializing in the placement of highly skilled office and administrative support professionals on a temporary and temporary-to-full-time basis.

www.officeteam.com

4100 Rio Bravo Street, El Paso, TX 79902

(915) 546-4080

Primera Technologies

Primera Technologies is a leading provider of IT solutions to the Government and to Prime Suppliers to the Government. Primera Technologies can help you maintain your competitive advantage by cost-effectively delivering IT solutions through highly skilled consultants specializing in Government and defense.

www.primera-tech.com

2231 Sedona Hills Pkwy., Las Cruces, NM 88011

(602) 452-6490

RMPersonnel, Inc.

RMPersonnel (RMP) provides Temporary Workers, Executive Recruiting, Professional Employer Services (PEO) and Human Resources Consulting. Truly, every employment service you need.

www.rmpersonnel.com

1155 South Telshor Boulevard, Las Cruces, NM 88011

(575) 541-5998

WEB-BASED RESOURCES

New Mexico Workforce Connection

This site is a powerful online job seeker/workforce services system, specifically designed for job seekers, students, case managers, employers, training providers, workforce professionals, and others seeking benefits and services. Offers recruitment services to help you register job openings and find candidates. A valuable resource for information on human resources, the current labor market, job fairs, government programs, workforce training and incentives, and other workforce information tips.

www.jobs.state.nm.us

(575) 524-6250

MVEDA Thanks Our Public Sector Partners

City of Las Cruces

Las Cruces Public Schools

Doña Ana Community College

New Mexico State University

Doña Ana County

Village of Hatch

New Mexico Economic Development Department

INCENTIVES

A number of general and industry-specific programs are available. MVEDA will assist new and expanding industries in determining possible incentive advantages.

GENERAL INCENTIVES

Job Training Incentive Program
High Wage Jobs Tax Credit
Industrial Revenue Bonds
New Markets Tax Credit
Technology Jobs Tax Credit
Angel Investment Tax Credit
Rural Jobs Tax Credit

INDUSTRY SPECIFIC INCENTIVES

AEROSPACE/AVIATION

Aircraft Refurbishing or Remodeling Tax Deduction
Aerospace Research and Development Tax Deduction
Aircraft Manufacturing Tax Deduction
Space Gross Receipts Tax Deduction

AGRI-BUSINESS

Agricultural Business Tax Deductions and Exemptions

CLEAN AND RENEWABLE ENERGY

Advanced Energy Tax Credits
Renewable Energy Production Tax Credit
Alternative Energy Product Manufacturers Tax Credit
Solar Energy Systems Gross Receipts Tax Exemption
Biodiesel Blending Facility Tax Credit
Solar Market Development Income Tax Credit
Blended Biodiesel Fuel Tax Credit
Sustainable Building Tax Credit
Hybrid Vehicle Tax Exemption

CREATIVE MEDIA

25% Film Production Tax Rebate
Film Investment Loan Program

TECHNOLOGY AND MANUFACTURING

Research and Development Small Business Tax Credit
Research and Development Gross Receipts Tax Deduction
Technology Jobs Tax Credit
Rural Software and Web Site Gross Receipts Tax Deduction

TELEMARKETING

Telemarketing Gross Receipts Tax Exemption

MVEDA PARTNERS

AGRICULTURE

Company	Phone Website	Sub Sector	Services Specialty Areas	Partnership Level
Road Runner Pecans 1985 Salopek Rd., Las Cruces, NM 88005 Paulina Salopek	(575) 526-5949	Agricultural Producers	Pecan Production	Copper
Arid Group, LLC 10033 N. Valley Drive, Las Cruces, NM 88007 Matthew H. Stong	(575) 541-0399 aridgroup.com	Agricultural Services	Irrigation Systems	Copper

CONSTRUCTION

Company	Phone Website	Sub Sector	Services Specialty Areas	Partnership Level
RT Electric Inc. 480 N. 17th Street, Las Cruces, NM 88005 Kevin Tegmeyer	(575) 523-9252 rtelectricinc.com	Electrical Contractors	Commercial and Residential	Gold
Northrise Ventures, LLC PO Box 999, Las Cruces, NM 88004 David Pruett	(575) 523-5100	General Contractors	Commercial and Residential	Gold
Gerald A Martin, LTD 8501 Jefferson NE, Albuquerque, NM 87113 Chris McMahan	(505) 828-1144 geraldmartin.com/cm	General Contractors	Construction Management	Silver
Jaynes Corporation 2906 Broadway Blvd., Albuquerque, NM 87107 Rick Marquardt	(505) 345-8591 jaynescorp.com	General Contractors	Commercial Contracting	Silver
GenCon Corporation 401 N. 17th, Las Cruces, NM 88005 Michael Clute	(575) 523-4556 las-cruces-commercial-contractors.com	General Contractors	Commercial Contracting	Bronze
McGinley Construction, Inc. 2420 Camino Bodegas, Mesilla, NM 88046 Kevin McGinley	(575) 523-9140 mcginley-construction.com	General Contractors	Commercial & Residential Remodeling	Bronze
Smith & Aguirre Construction 2475 Lakeside Dr, Las Cruces, NM 88007 Greg Aguirre	(575) 527-2500 smithandaguirre.com	General Contractors	Concrete and Asphalt	Bronze
Highland Enterprises 645 S. Compress Rd, Las Cruces, NM 88005 Mark Hettinga	(575) 524-3551 highlandnm.com	General Contractors	Commercial and Residential	Copper
Kiewit New Mexico Co. 5130 Masthead NE, Albuquerque, NM 87109 Sean White	(505) 884-9715 kiewit.com	General Contractors	Construction Management & Engineering	Copper

EDUCATION & HEALTH SERVICES

Company	Phone Website	Sub Sector	Services Specialty Areas	Partnership Level
Dona Ana Community College PO Box 30001, MSC 3DA, Las Cruces, NM 88003 Margie Huerta	(575) 527-7521 dacc.nmsu.edu	Colleges & Universities	General Ed & Customized Training	Public
New Mexico State University MSC 3Z, PO Box 30001, Las Cruces, NM 88003 Barbara Couture	(575) 646-2035 nmsu.edu	Colleges & Universities	Under Grad Post Grad Doctoral	Public
Memorial Medical Center 2450 S. Telshor, Las Cruces, NM 88011 Paul Herzog	(575) 521-2258 mmclc.org	Hospitals	Full Service Hospital	Platinum
MountainView Regional Medical Center 4311 E. Lohman Ave., Las Cruces, NM 88011 Denten Park	(575) 556-7615 mountainviewregional.com	Hospitals	Full Service Hospital	Platinum
Advanced Care Hospital of SNM 4441 E. Lohman Street, Las Cruces, NM 88011 Suzanne Quillen	(575) 644-3786 achsnm.ernesthealth.com	Hospitals	Acute Care Recovery	Gold
Rehabilitation Hospital of SNM 4441 E. Lohman Street, Las Cruces, NM 88011 Tony Hernandez	(575) 521-6408 rhsnm.ernesthealth.com	Hospitals	Acute Rehabilitation	Gold
Las Cruces Public Schools 505 S. Main, Suite 249, Las Cruces, NM 88001 Stan Rounds	(575) 527-5807 lcps.k12.nm.us	Public Education	K-12 Education Early College High School	Public

FINANCE & INSURANCE

Company	Phone Website	Sub Sector	Services Specialty Areas	Partnership Level
First Community Bank 277 E. Amador, Las Cruces, NM 88001 Karen Bailey	(575) 636-6705 fcbnm.com	Banks	Personal & Business Loans 3 Locations	Double Platinum
Citizens Bank of Las Cruces 505 S. Main, Las Cruces, NM 88001 Justin Harper	(575) 647-4100 citizenslc.com	Banks	Personal & Business Loans 5 Locations	Platinum
Wells Fargo Bank New Mexico 425 S. Telshor Blvd, Bldg A, Las Cruces, NM 88011 Kendall Wallin	(575) 521-6808 wellsfargo.com	Banks	Personal & Business Loans 7 Locations	Platinum
Century Bank 151 S. Roadrunner, Suite 101, Las Cruces, NM 88011 Gary Lenzo	(575) centurynetbank.com	Banks	Personal & Business Loans	Gold
Bank of the West 201 N. Church Street, Las Cruces, NM 88001 Jeffrey Silva	(575) 527-6215 bankofthewest.com	Banks	Personal & Business Loans 4 Locations	Silver

Company	Phone Website	Sub Sector	Services Specialty Areas	Partnership Level
BBVA Compass Bank 3800 East Lohman Avenue, Las Cruces, NM 88011 Steve Apodaca	(915) 485-9299 bbvacompass.com	Banks	Personal & Business Loans 3 Locations	Silver
First American Bank 1553 Avenida de Mesilla, Las Cruces, NM 88005 Joe Bullock	(575) 524-8000 1streadyonline.com	Banks	Personal & Business Loans 3 Locations	Silver
Pioneer Bank 3831 E. Lohman, Las Cruces, NM 88005 Kiel Hoffman	(575) 532-7520 pioneerbnk.com	Banks	Personal & Business Loans 3 Locations	Silver
FirstLight Federal Credit Union 3791 E. Lohman Ave., Las Cruces, NM 88011 Savonne Griffin	(575) 526-4401 firstlightfcu.org	Credit Unions	Personal & Business Loans 3 Locations	Bronze
Bank'34 220 N. Telshor Blvd., Las Cruces, NM 88011 Jill Gutierrez	(575) 521-8100 Bank34online.com	Banks	Personal & Business Loans 2 Locations	Copper
Bank of the Rio Grande, N.A. 421 N. Water, Las Cruces, NM 88001 Steve Brown	(575) 525-8900 bank-riogrande.com	Banks	Personal & Business Loans 3 Locations	Copper
First New Mexico Bank of Las Cruces 3000 E. Lohman, Las Cruces, NM 88001 Sharron Stuart	(575) 556-3000 firstnewmexicobanklc.com	Banks	Personal & Business Loans 1 Location	Copper
Enchantment Land Certified Development Co. 1990 E. Lohman, Suite 123, Las Cruces, NM 88001 Don Panagrossi	(575) 524-6830 elcdc.com	Commercial Financing	SBA 504 Loan Program	Copper
Pat Campbell Insurance, Inc. 141 Roadrunner Pkwy, Ste 109, Las Cruces, NM 88011 Kerry Hixon	(575) 524-8642 campbell-ins.com	Insurance	Personal, Business, Health, and Life	Copper

INFORMATION

Company	Phone Website	Sub Sector	Services Specialty Areas	Partnership Level
Las Cruces Sun-News 256 W. Las Cruces Ave, Las Cruces, NM 88005 Frank Leto	(575) 541-5401 lcsun-news.com	Newspapers	Daily	Gold
Las Cruces Bulletin 840 N. Telshor, Las Cruces, NM 88011 Dave McCollum	(575) 524-8061 lascrucesbulletin.com	Newspapers	Weekly	Silver

LEISURE & HOSPITALITY

Company	Phone Website	Sub Sector	Services Specialty Areas	Partnership Level
Hotel Encanto de Las Cruces 705 S. Telshor, Las Cruces, NM 88011 Helga Byndas	(575) 532-4210 HotelEncanto.com	Hotels	Full Service Restaurant/Lounge Banquet Facilities	Silver
Hampton Inn & Suites El Paso West 6411 S. Desert Blvd., El Paso, TX 79912 Frances Medrano	(915) 833-7000 hamptoninn.hilton.com	Hotels	Airport Shuttle Meeting/Board Room Space	Copper
Staybridge Suites 2651 Northrise Drive, Las Cruces, NM 88011 Audrey Valdez	(575) 521-7999 lascruces-hotel.com	Hotels	1- 3 Bedroom Suites Full Kitchens	Copper
La Posta de Mesilla 2410 Calle de San Albino, Mesilla, NM 88046 Tom Hutchinson	(575) 524-3524 laposta-de-mesilla.com	Restaurants	Mexican Food Steaks	Silver
The Double Eagle 2355 Calle de Guadalupe, Mesilla, NM 88046 Buddy Ritter	(575) 523-6700 double-eagle-mesilla.com	Restaurants	Steaks Seafood Southwestern	Copper

MANUFACTURING

Company	Phone Website	Sub Sector	Services Specialty Areas	Partnership Level
Las Cruces Machine & Manufacturing 6000 S. Main, Suite B, Mesilla Park, NM 88047 Kari Mitchell	(575) 526-1411 lascrucesmachine.com	Manufacturing	Metals Manufacturing & Engineering Svcs.	Silver

OTHER SERVICES

Company	Phone Website	Sub Sector	Services Specialty Areas	Partnership Level
Las Cruces Forum	(575) 523-6700 lcforum@comcast.net	Membership Organizations		Platinum
NM Economic Development Department 1100 St. Francis Drive, Santa Fe, NM 87505 Jon Barela	(505) 827-0305 gonm.biz	Economic Development Agencies	Business Development & Expansion	Public

PROFESSIONAL & BUSINESS SERVICES

Company	Phone Website	Sub Sector	Services Specialty Areas	Partnership Level
Clifford, Ross & Cooper, LLC 1155 Commerce, Ste. E, Las Cruces, NM 88011 Denise Cooper	(575) 524-1040 cliffordandross.com	Accountants	Individual & Business Services	Bronze
Moss Adams, LLP 6100 Uptown Blvd, NE Ste 400, Albuquerque NM 87110 Ron Saavedra	(505) 878-7200 mossadams.com	Accountants	Accounting, Business Consulting	Bronze
ASA Architects 201 N. Alameda, Las Cruces, NM 88005 Ted Shelton, Jr.	(575) 526-3111 asa-architects.com	Architects	Public and Private Projects, Consulting	Copper
Brownstein Hyatt Farber Schreck, LLP 201 Third Street NW Ste 1700, Albuquerque, NM 87102 David Buchholtz	(505) 244-0770 bhfs.com	Attorneys	Corporate & Business, Public Policy, Litigation, Natural Resources, Real Estate	Bronze
Darden Law Firm 200 W. Las Cruces Ave, Las Cruces, NM 88005 John Darden	(575) 541-6655	Attorneys	Civil Law	Bronze
Ortiz & Lopez, PLLC 117 Bryn Mawr Dr. SE Ste 101, Albuquerque, NM 87106 Kermit Lopez	(505) 314-1310 olpatentlaw.com	Attorneys	Patents and Intellectual Property	Bronze
Dwyer & Stringham 255 W. Hadley, Ste. 6, Las Cruces, NM 88005 Joshua Dwyer	(575) 520-9789 lctaxlaw.com	Attorneys	Tax Law	Copper
Holt-Babington-Mynatt-Martinez, P.C. 1660 Hickory Loop, Las Cruces, NM 88005 Damian Martinez	(575) 524-8812 hbm-law.com	Attorneys	Civil Law	Copper
Megahertz Computer Consulting, Inc. 555 S. Miranda, Las Cruces, NM 88005 Gary Aschbacher	(575) 521-1750 megahertz.biz	Computer Networking	WAN & LAN Networking & Support, ISP	Copper
Ibarbo Consulting Group, LLC 3536 Sierra Bonita Ave., Las Cruces, NM 88012 Peter Ibarbo	(575) 621-5240 ibarbogroup.com	Consulting Services	Specialized Business Support Services	Bronze
Spaceport America Consultants LLC 10040 San Marcos Ct., Las Cruces, NM 88007 Jim Hayhoe	(575) 649-8818	Consulting Services	Spaceport America Defense & Space Industry	Copper
Telstar Networks 1125 S. Main, Las Cruces, NM 88005 Jim York	(575) 527-3600 telstar-networks.com	Computer Networking	Telecom design, configuration, test, installation	Copper
Bohannon Huston, Inc. 425 S. Telshor Blvd, Ste C-103, Las Cruces, NM 88011 Robert Richardson	(575) 532-8670 bhinc.com	Engineering Services	Civil, Structural, Construction, Engineering	Bronze
Carlisle Energy Services LLC 1275 Ritner Hwy, Carlisle, PA 17013 Doug Parsons	(505) 999-1321 carlisleenergy.com	Engineering Services	Photovoltaic Solar Rooftops	Bronze
Jacobs Technology, Inc. PO Box 20, Las Cruces, NM 88004-0020 Keith Beck	(575) 525-7829 jacobstechnology.com/nasa.htm	Government Contractors	NASA Testing & Evaluation	Silver

Company	Phone Website	Sub Sector	Services Specialty Areas	Partnership Level
NewTec PO Box 398, WSMR, NM 88002-0398 Charles Garcia	(575) 678-0184 newtecllc.com	Government Contractors	Systems Testing, Engineering, Fabrication	Bronze
Sapphire Energy P O Box 189, Fairacres, NM 88033 Bryn Davis	(575) 523-4777 sapphireenergy.com	Scientific Research	Algal Fuels	Silver
Wendell Hull & Associates 5605 Dona Ana Road, Las Cruces, NM 88007 Wendell Hull	(575) 523-5623 wendellhull.com	Scientific Research	Forensic Engineering, Fire Science	Copper
Central Alarm, Inc. P.O. Box 6040, Las Cruces, NM 88006 Tony Pryor	(575) 521-7212 centralalarminc.com	Security Systems	Home and Business Security Systems	Copper
Manpower Inc. 580 N. Telshor, Las Cruces, NM 88011 Sherri Rials	(575) 522-6028 manpower.com	Staffing Agencies	Employment Services, Training, Consulting	Bronze
Primera Technologies, Inc. 2231 Sedona Hills Pkwy., Las Cruces, NM 88011 Arlene Martinez	(602) 452-6490 primera-tech.com	Staffing Agencies	IT Services	Copper
Art Schobey Interactive 3217 Mesilla Hills Drive, Las Cruces, NM 88005 Art Schobey	(575) 523-0505 arteffects.com	Web Development	Web Design, SEO, Graphic Design	Copper

PUBLIC ADMINISTRATION

Company	Phone Website	Sub Sector	Services Specialty Areas	Partnership Level
City of Las Cruces 201 N. Church, Las Cruces, NM 88001 Robert Garza	(575) 541-2076 las-cruces.org	Local Government	Municipal Services	Public
Dona Ana County 845 N. Motel Blvd, Las Cruces, NM 88007 Brian Haines	(575) 647-7201 donaanacounty.org	Local Government	County Services	Public
Village of Hatch 133 N. Franklin, Hatch, NM 87937 Judd L. Nordyke	(575) 267-5216 villageofhatch.org	Local Government	Municipal Services	Public

REAL ESTATE & DEVELOPMENT

Company	Phone Website	Sub Sector	Services Specialty Areas	Partnership Level
Verde Realty 201 East Main, 4th Floor, El Paso, TX 79901-1383 Jack Darnall	(915) 225-3219 verderealty.com	Real Estate Development	Commercial Real Estate	Gold

Company	Phone Website	Sub Sector	Services Specialty Areas	Partnership Level
Binns Construction & Realty, Inc. 1501 Don Roser Dr., Las Cruces, NM 88001 Eddie Binns	(575) 522-2211	Real Estate Development	Commercial & Residential Real Estate	Bronze
Bright View Land Company 4935 Ocotillo Rd, Las Cruces, NM 88011 John Moscato	(575) 496-7115 brightviewland.com	Real Estate Development	Commercial & Residential Real Estate	Bronze
Pecos, LLC PO Box 147, Las Cruces, NM 88004 George Rawson	(575) 522-1020	Real Estate Development	Commercial Real Estate	Bronze
Picacho Mountain 1310 Picacho Hills Drive, Ste. 1, Las Cruces, NM 88007 Bob Pofahl	(575) 523-2500 picachomountain.com	Real Estate Development	Residential	Bronze
Chisholm's LLC 606 W. Amador, Las Cruces, NM 88005 Tatt Everhart	(575) 526-2281	Real Estate Development	Commercial Real Estate	Copper
NAI 1st Valley 1155 S. Telshor, Suite B, Las Cruces, NM 88011 Randy McMillan	(575) 521-1535 1stvalley.com	Real Estate Sales & Leasing	Commercial Real Estate	Silver
Steinborn & Associates Real Estate 141 Roadrunner Pkwy, Ste 141, Las Cruces, NM 88011 John Hummer	(575) 522-3698 steinborn.com	Real Estate Sales & Leasing	Commercial & Residential Real Estate	Silver
IMA Realtors, Inc. 125 W Griggs Ave., Las Cruces, NM 88001 Chris & Edgar Lopez	(575) 524-7756 Ima1031.com	Real Estate Sales & Leasing	Commercial & Residential Real Estate	Bronze
Las Cruces Association of REALTORS, Inc./MLIS 150 E. Idaho, Las Cruces, NM 88005 Isaac E. Chavez	(575) 524-0658 lascrucesassociationofrealtors.com	Real Estate Sales & Leasing	Residential	Bronze
Mathers Realty 2223 Missouri Ave., Las Cruces, NM 88001 Van Bullock	(575) 522-4224 mathersrealty.net	Real Estate Sales & Leasing	Residential	Bronze
Jamie Stull Real Estate 1546 Missouri, Las Cruces, NM 88001 Jamie Stull	(575) 522-6424 jamiestullrealestate.com	Real Estate Sales & Leasing	Residential	Copper
Southwestern Abstract & Title, LTD 1125 S. Main, Las Cruces, NM 88005 Kevin Davis	(575) 523-8561 swatlc.com	Real EstateServices	Abstract & Title	Bronze

TRADE

Company	Phone Website	Sub Sector	Services Specialty Areas	Partnership Level
Builders Source Appliance Gallery 760 W. Palms, Las Cruces, NM 88005 Dan Salas	(575) 526-5200 builderssource.com	Appliances	Retail Wholesale	Bronze

Company	Phone Website	Sub Sector	Services Specialty Areas	Partnership Level
Pic Quik Stores, Inc. 2240 N. Missouri Ave., Las Cruces, NM 88001 Oscar Andrade	(575) 523-5611	Convenience Stores	17 locations	Bronze
Premier Distributing P.O. Box 817, Mesilla Park, NM 88047 Rick Velarde	(575) 524-1661 premierdistributing.com	Distributors	Beer & Wine	Bronze
Action Equipment Rental 1905 S. Valley Dr., Las Cruces, NM 88005 Joseph Muench	(575) 524-1372 actionequipmentrental.com	Equipment & Tool Rental	Heavy Equipment, Machinery & Tools	Bronze
Wal*Mart Supercenter 571 Walton Blvd., Las Cruces, NM 88001 Curtis Rosemond	(575) 523-2204 walmart.com	General Merchandise	2 locations	Bronze
Insta-Copy Imaging 318 N. Main St., Las Cruces, NM 88001 Parry Lyon	(575) 526-6602 insta-copy.com	Office Supplies & Stationary	Copying & Duplicating	Bronze
Sunland Nursery Co. PO Box 999, Mesilla Park, NM 88047 Lance Harkey	(575) 524-4500 sunlandnursery.com	Wholesale Nursery	Climate Acclimated Plants	Copper

TRANSPORTATION & UTILITIES

Company	Phone Website	Sub Sector	Services Specialty Areas	Partnership Level
El Paso Electric Company 201 N. Water, Las Cruces, NM 88005 Clay Doyle	(575) 523-3507 epelectric.com	Utilities	Electric Services	Double Platinum
Union Pacific Railroad 1301 E. Harrison St., Phoenix, AZ 85034 Zoe Richmond	(602) 343-2701 up.com	Transportation	Rail Service	Platinum
Comcast Cable Communications, Inc. 110 Idaho Ave., Ste. A, Las Cruces, NM 88005 John Christopher	(575) 523-2536 comcast.com	Utilities	Cable TV, Phone, Internet Services	Gold
New Mexico Gas Company PO Box 2404., Las Cruces, NM 88004 Gabe Ruiz	(575) 740-7252 nmgco.com	Utilities	Natural Gas Services	Bronze
PNM Resources Company Alvarado Square, Albuquerque, NM 87158-2812 Pat Vincent-Collawn	(505) 241-2700 pnm.com	Utilities	Electric Generation	Bronze



MVEDA

nmborderplex.com

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